



Siemens Smart Infrastructure

Ruth Gratzke

Head of the Product & System Sales U.S.



Ruth Gratzke is the Head of the Product & System Sales (PSS) organization within the Siemens Smart Infrastructure Operating Company in the United States. In this role, she leads implementation of the PSS strategy in the U.S., which includes delivering a platform of connected building and power distribution products and systems that enables grid operators, building owners, and industrial manufacturers to utilize data to drive energy efficiency, sustainability, process optimization, safety and reliability in their businesses.

The PSS portfolio is comprised of four business units: Building Products, Control Products, Digital Grid and Distribution Systems. Additionally, Ruth is responsible for the Construction sales team and the Totally Integrated Power industrial sales team in the U.S., including commercial coverage for Low Voltage Products.

Experience

Ruth returns to Siemens after spending several years with GE, and most recently HUBBELL Inc., where she served as Division Vice President in Hubbell Power Systems with responsibility for three business units as well as operations in China and Mexico. Ruth originally joined Siemens in 1995, subsequently holding various positions with increasing management responsibility. These roles included Business Segment Manager for Control Components; Director of Marketing and CRM for Control Components and Systems Engineering; as well as General Manager for the Global Center of Competence "Intelligent Video" within Building Technologies.

Education

Masters Electrical Engineering, University of Erlangen-Nuremberg

About Siemens

Siemens Smart Infrastructure (SI) is shaping the market for intelligent, adaptive infrastructure for today and the future. It addresses the pressing challenges of urbanization and climate change by connecting energy systems, buildings and industries. SI provides customers with a comprehensive end-to-end portfolio from a single source – with products, systems, solutions and services from the point of power generation all the way to consumption. With an increasingly digitalized ecosystem, it helps customers thrive and communities progress while contributing toward protecting the planet. SI creates environments that care.